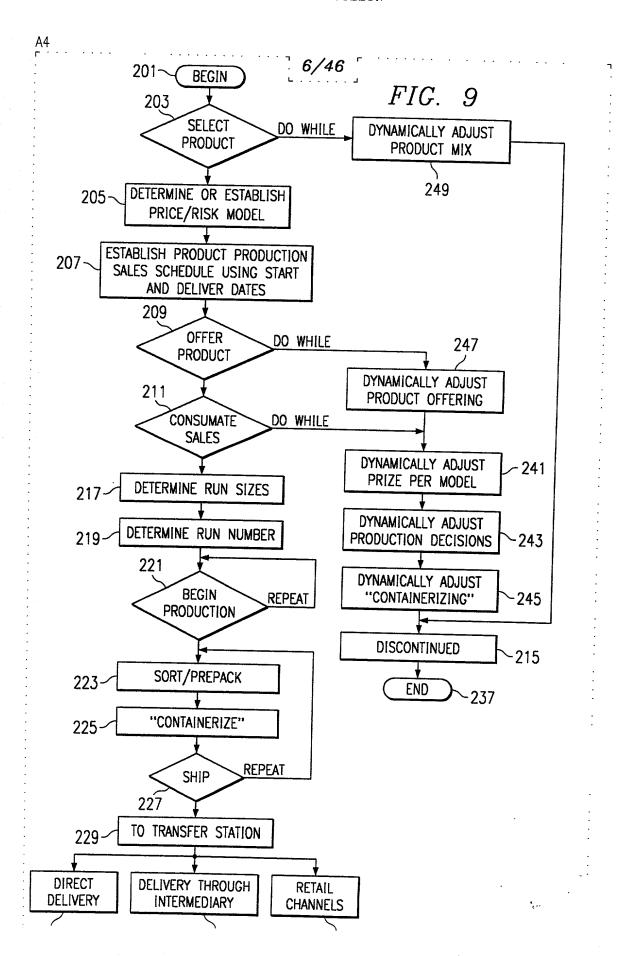


TIME TO DELIVERY



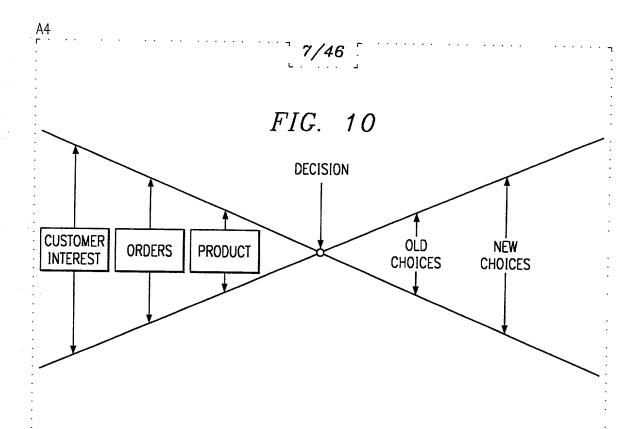
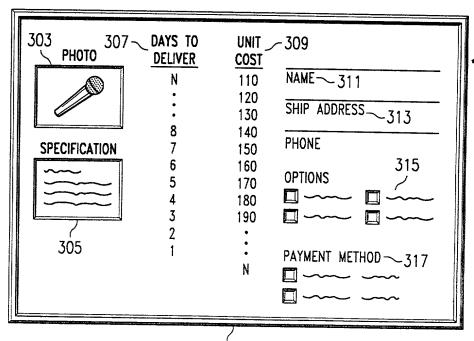


FIG. 11

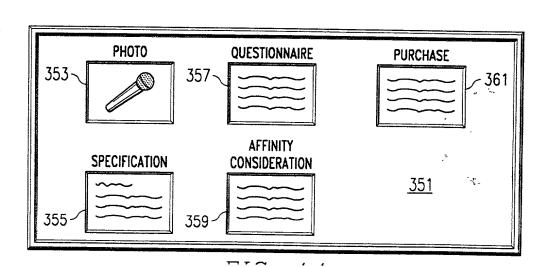


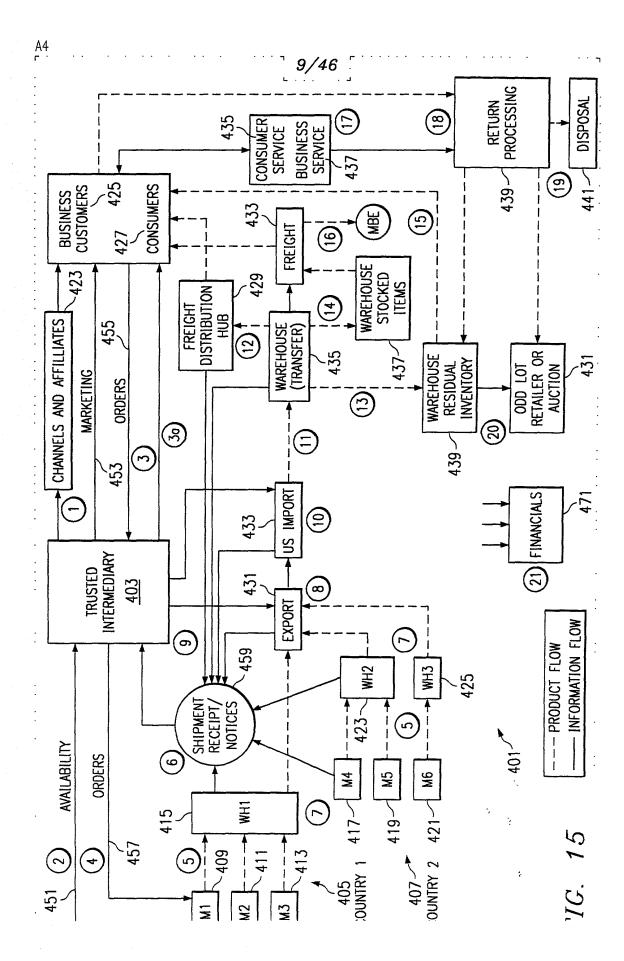
A4

 307	321	323 28/	<b>46</b> \ 325	327	329	
DAYS TO DELIVER	COST OF MONEY	RIŠK OF OBSOLENCE	EXOGENOUS RISK	CURRENCY RISK	FACTORY COST	
N	10.00 10.00 10.00 20.00 20.00 20.00 30.00 30.00 30.00	0.40 0.00 0.00 0.00 0.00 0.00 0.00 0.00	= > > < < > < < < < < < < < < < < < < <	=	= > > > > > > > > > > > > > > > > > > >	
: N	: N	: N	N	N	N	
 FIG. 12 309						

PRICE A (STYLE 1)=MANUFACTURER COST  $+ \left(Y*\frac{R}{365}\right) \\ + P[ITEM RISK] \\ + P\left[\frac{\$1000-0}{ORDER RISK}\right] \\ R=REAL COST OF MONEY APR \\ Y=DAYS OF FINANCING$ 

FIG. 13





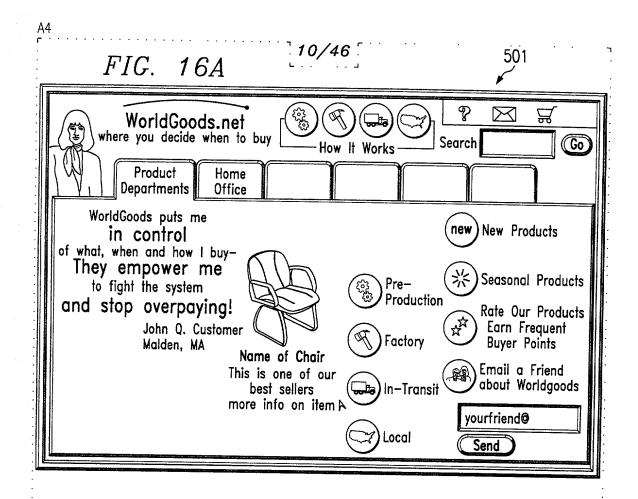


FIG. 16B

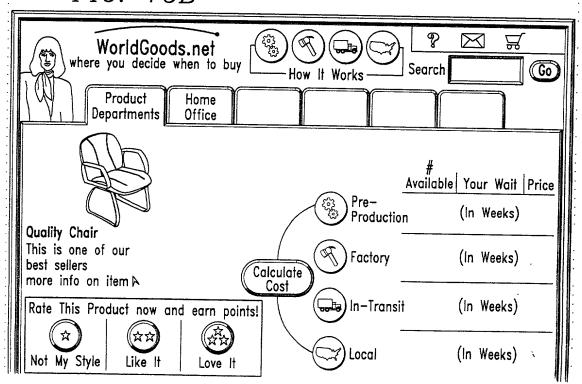


FIG. 17A

11/46

ASTUNICA	duct Gallery Favorites		oor Furi door Dec			& Lighting & A&Q	│ Prem
LINFO GARDEN	Welcome John	n Doel					
Advanced:	69 Records		1 of 5				
Search:	<< <	1 (uge.	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	7	>	>>	
Browse:		1 L 1					
Product Gallery	Requery	1					
Log Out:	Search Result	s:		Quantity	Time to	Offer	Order
About Supply Chain Pricing:	3/PCS SET		Price	Available		Expires	
Contact Customer Service:	CÁSTLE HARDWOOD PLANTER		<del>\$61.99</del>		-	Closed: 3/9/2000	4
Order Pad:			<del>\$68.19</del>	- <b>-</b>	-	Closed: 6/24/2000	4
Your Account:			\$76.37	28	3-7 days	9/23/2000	) 1
Dealer Forum:			Price	Quantity		Offer	Order
Testimonials:	2 TIER ROUND		Frice	Available	Delivery	Expires	Minimun
About Us:	PLANT STAND		<del>\$16.29</del>		-	Closed: 4/9/2000	4
Help: FAQ's:	X		<del>\$17.92</del>		-	Closed: 6/22/2000	4
TAG 5.	السيسية		\$20.07	3	3-7 days	9/21/2000	) 1
	SLAT STYLE		Price	Quantity Available		Offer Expires	Order Minimum
	BENCH		<del>\$74.38</del>	· _	-	Closed: 3/9/2000	4
			<del>\$81.82</del>	· -	~	Closed: 6/13/2000	4
	9		\$91.64	2	2-7 days	9/12/2000	1
	ORCHID	_	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
$\Leftrightarrow$	ROUND TABLE		<del>\$69.90</del>	· <u>-</u>	-	Closed: 3/9/2000	· 4
			<del>\$76.80</del>		~	Closed: 6/13/2000	4
			\$86.12	9	3-7 days	9/12/2000	1

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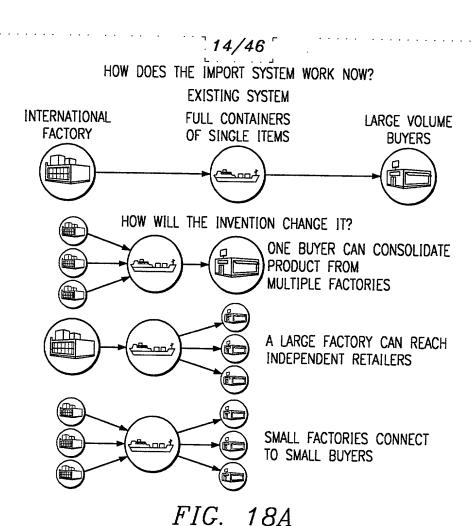
### FIG. 17B

				1,7 D		
ORCHID		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ARMCHAIR		<del>\$11.50</del>	-	-	Closed: 3/9/2000	4
		<del>\$15.65</del>	-	-	Closed: 6/13/2000	4
T-1		\$51.13	9	3-7 days	9/12/2000	2
ORCHID		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
BENCH		<del>\$82.06</del>	-	-	Closed: 3/9/2000	4
		<del>\$90.27</del>	-	-	Closed: 6/13/2000	4
		\$101.10	9	3-7 days	9/12/2000	1
5/PCS ROSE		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ALUMINUM GARDEN SET		<del>\$202.99</del>	-	-	Closed: 3/9/2000	4
		<del>\$223.29</del>	-	-	Closed: 6/13/2000	4
		\$250.08	2	3-7 days	9/12/2000	2
ROSE VINE	_	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
MATCHING BENCH		<del>\$63.89</del>	-	~	Closed: 3/9/2000	4
		<del>\$70.26</del>	-	-	Closed: 6/3/2000	4
		\$78.71	3	3-7 days	9/2/2000	1
5/PCS		Price	Quantity Available	Time to Delivery	•	Order Minimum
IMPERIAL CAST GARDEN		<del>\$221.99</del>	-	-	Closed: 3/9/2000	4
SET		<del>\$244.19</del>	-	-	Closed: 6/13/2000	4 :
HAP	(Speed)	<del>\$273.49</del>	-	_	Closed: 9/12/2000	4 SOLD

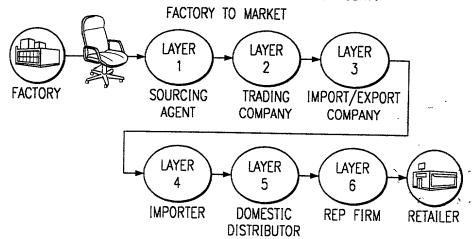
FIG. 17C

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	TTG.	170		L			
	5/PCS SELECT CAST GARDEN SET	(\$\frac{\partial}{2}{2}	Price \$221.99	Quantity Available —	Time to Delivery	Offer Expires Closed: 3/9/2000	Order Minimum 4
			<del>\$244.19</del>	-		Closed: 6/13/2000	4
	LARA .		\$273.49	9	3-7 days	9/12/2000	1
	5/PCS ALUMINUM &	-	Price	Quantily Available	Time to Delivery	Offer Expires	Order Minimum
1	WICKER PATIO SET		\$221.72	10	3-7 days	6/30/2000	1
1.	3 ° E	,					· · · · · · · · · · · · · · · · · · ·
	WICKER &		Price	Quantity Available	Time to Delivery		Order Minimum
	ALUMINUM BISTRO SET		<del>\$74.05</del>	-	-	Closed: 3/9/2000	4
			<del>\$81.46</del>	-	-	Closed: 4/26/2000	4
			\$91.23	3	3-7 days	7/30/2000	1
	3/PCS		Price	Quantity Available	Time to	Offer	Order
Į,	ALUMINUM AND WICKER BISTRO SET		<del>\$119.87</del>	- Available	Delivery –	Expires Closed: 9/26/2000	Minimum 4 (SOLD)
						-,,	
	7-1/2', 6 RIE		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
	STANDARD UMBRELLA		<del>\$27.76</del> -	_	-	Closed: 3/9/2000	4
	HUNTER GREET		<del>\$30.54</del>	-		Closed: 6/13/2000	4
			<del>\$34.20</del> -	-	-	Closed: 9/12/2000	4 SOLD
The same of the sa	7-1/2', 6 RIE	3 _	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
	STANDARD UMBRELLA		<del>\$27.76</del>	-	-	Closed: 3/9/2000	4 ~
	BLUE		<del>\$30.54</del>	-	-	Closed: 6/13/2000	4 :
			<del>\$34.20</del>	-	-	Closed: 9/12/2000	4 SOLD



THE INVENTION ELIMINATES MULTIPLE LAYERS IN THE INTERNATIONAL SUPPLY CHAIN HOW DOES A FACTORY REACH THE MARKET TODAY?

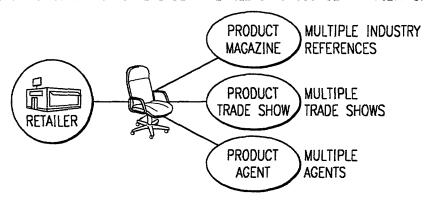


EACH PRODUCT CATAGORY CAN HAVE AS MANY AS SIX LAYERS BETWEEN THE FACTORY AND RETAILER

#### ີ *15/46* ົ

#### RETAILER TO SOURCE OLD SOURCING METHOD

EACH PRODUCT CATAGORY HAS ITS OWN UNIQUE PATH TO SUPPLY WHICH MAKES IT DIFFICULT FOR INDEPENDENT RETAILERS TO SOURCE A VARIETY OF GOODS

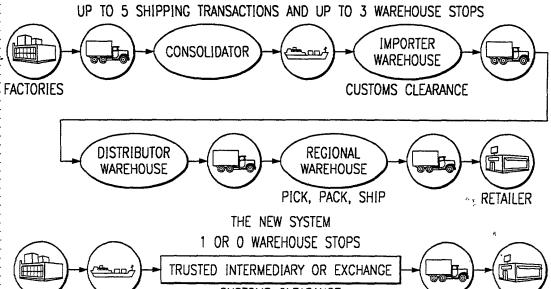


EXCHANGE RETAILERS ENJOY A "SINGLE POINT OF CONTACT" TO MULTIPLE PRODUCT CATAGORIES AND MULTIPLE FACTORIES

THE EXCHANGE EMPOWERS INDEPENDENT RETAILER PURCHASING PERSONNEL INDEPENDENTS CAN NOW COMPETE IN BOTH PRICE AND SELECTION WITH NATIONAL CHAINS

FIG. 18C

#### PHYSICAL FLOW OF GOODS THE OLD SYSTEM

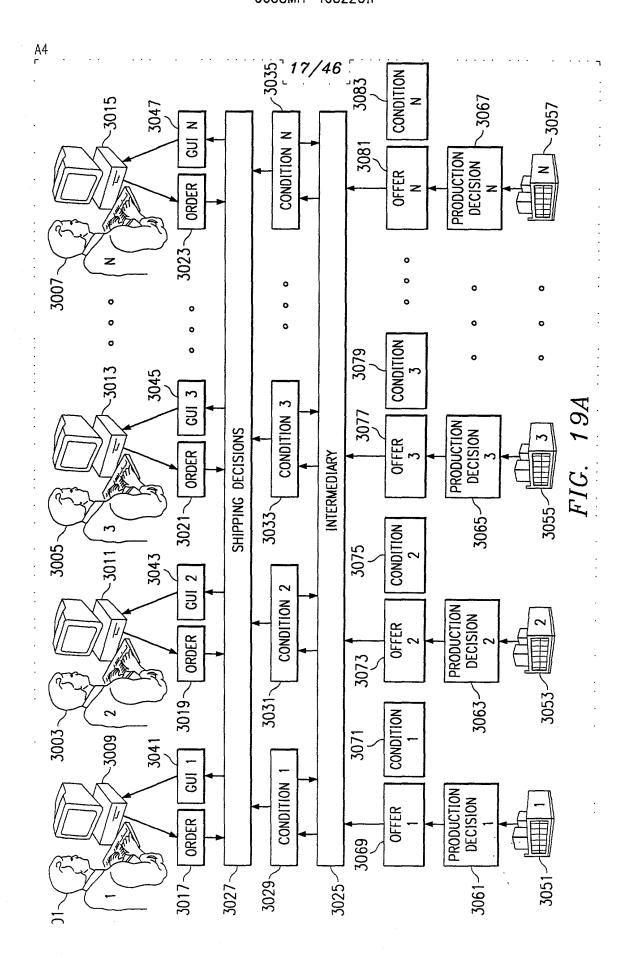


CUSTOMS CLEARANCE PICK, PACK, SHIP

RETAILER

FU

16/46 PAYMENT FLOW TRADITIONAL MODEL UP TO 5 FINANCIAL/ACCOUNTING TRANSACTIONS IN UP TO 5 SYSTEMS **TRADING** BANKING **COMPANY COMPANY** L/C TERMS L/C TERMS FACTORIES PAYMENT **IMPORTER** DISTRIBUTOR DOMESTIC RETAILER L/C & DOMESTIC TERMS **TERMS** 2 STANDARDIZED FINANCIAL TRANSACTIONS IN 1 SYSTEM TRUSTED INTERMEDIARY OR EXCHANGE LOCAL PAYMENT DOMESTIC L/C RETAILER OR DOMESTIC L/C OR STANDARD TERMS FIG. 18E ENABLES MORE EFFICIENT TRANSACTIONS INFORMATION FLOW THE OLD SYSTEM-UP TO SIX INFORMATION TRANSACTIONS TRADING **BANKING IMPORTER** COMPANY COMPANY **FACTORIES EXPORT** (DISTRIBUTOR) COMPANY RETAILER THE NEW SYSTEM-ONE SET OF DIGITAL DOCUMENTS TRUSTED INTERMEDIARY OR EXCHANGE RETAILER



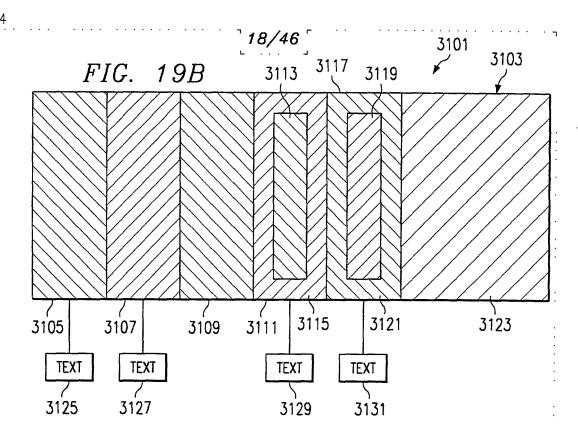
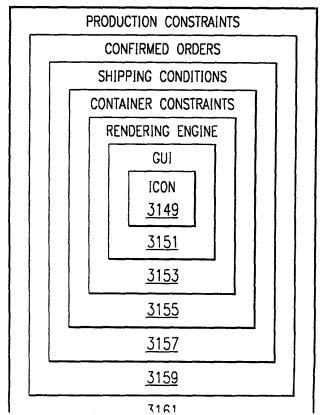
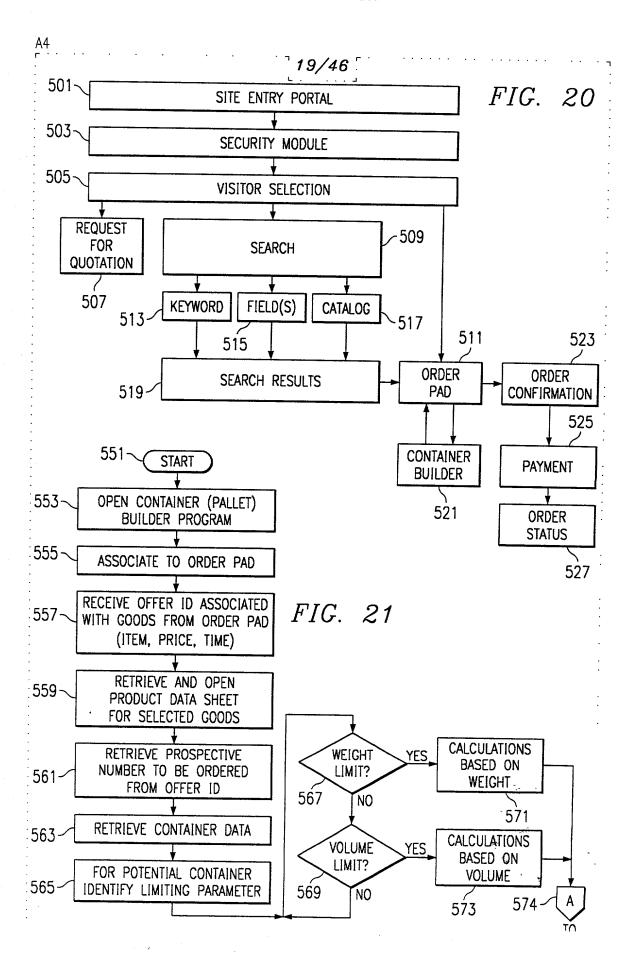
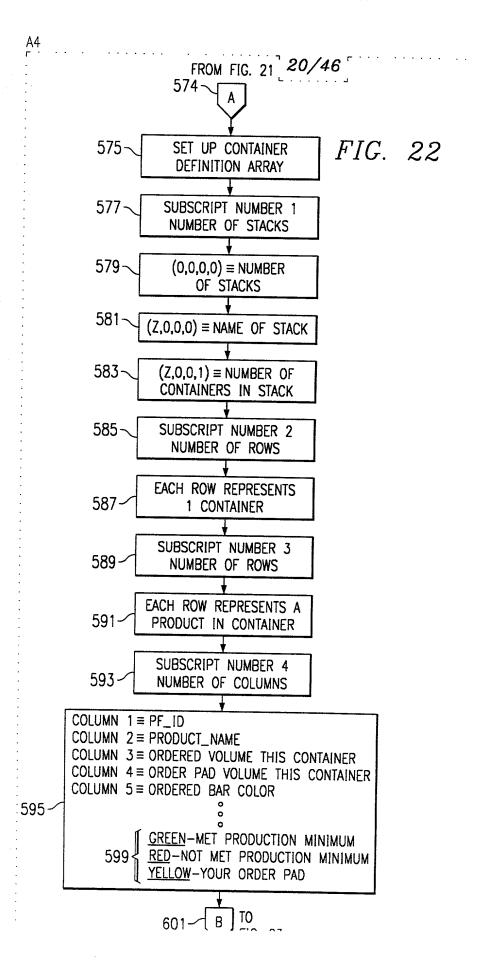


FIG. 19C







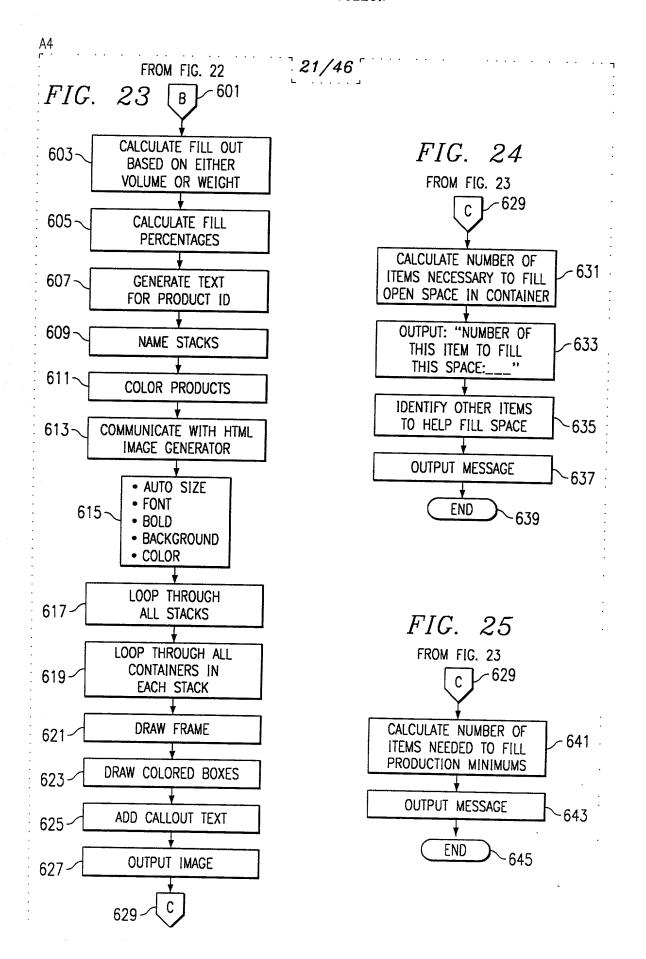


FIG. 26

WERLD Tools & New Home Page Outdoor Living Close-out FACTORY Hardware Departments FAO's View My RFQ's U.S. Sample Showroom Advanced Search Help/ Hot Products Welcome Buyers! 703 New User? Please click here to fill out a new dealer application Returning User? Please click here to Sign-In **Outdoor Living** Astonica User? Please click here to Sign-In 705~ 3/PCS WOOD/ **ALUMINUM** 707 **BISTRO SET** 4-Ways to Source Quality Products Direct Factory Offer: Get our best price on the newest items 709without buying a container (Learn More) Early-Buy: Order while items are in production and 711 Outdoor Living save up to 50% In-Transit Buy: Order before the item is warehoused POWER GLIDE 24 V 713and save 20% to 50% CORDLESS SUPER In-Stock: Buy items available for immediate delivery DRILL KIT 715 and save 10% to 30% DEALER EDITION NOW AVAILABLE!!! Outdoor Living **W**CRLDFACTORY SHORT STAND W/ Where Businesses Buy Direct TAPERED LANTERS from the World's Factories DEALERS ONLY! CLICK HERE Get Your Spring/Summer Outdoor Living 2001 Catalog 9" BY PASS FREE **PRUNERS** \$2.95 VALUE 2001 Collection New Full Color 112-pages

717 FIG. 27 **W**€RLD Tools & New Home Page Outdoor Living **FACTORY** Close-out Hardware **Departments** FAQ's View My RFQ's Advanced Search U.S. Sample Showroom Help/Contact Us 740 742 744 746 748 173 Items Found METAL TRANSPLANTER Production Price Minimum WorldFactory Qty Available 719 Level Order Arrival Date 721 \$0.45 3/15/2001 2160 10" METAL TROWEL Production Price Minimum WorldFactory Qty Available Level **Order** Arrival Date 723 743 \$0.45 3/15/2001 2160 10' TWO-TIER MARKET Production Price Minimum WorldFactory Qty Available UMBRELLA, BLUE **Order** Arrival Date 745 \$50.88 725-4/15/2001 10 10' TWO-TIER MARKET Production Price Minimum WorldFactory Qty Available UMBRELLA, HUNTER GREEN Level **Order** Arrival Date \$50.88 727 -4/15/2001 747 25 10' TWO-TIER MARKET Production Price Minimum WorldFactory Qty Available UMBRELLA, NATURAL 0rder Level Arrival Date \$50.88 729-1 4/15/2001 749-10 11" METAL WEEDER Production Price Minimum WorldFactory Qty Available Level Order Arrival Date 731 \$0.45 3/15/2001 2160 751-12" ALUMINUM Production Price Minimum WorldFactory Qty Available TRANSPLANTER Level **Order** Arrival Daté \$2.40 1 733 3/15/2001 3168

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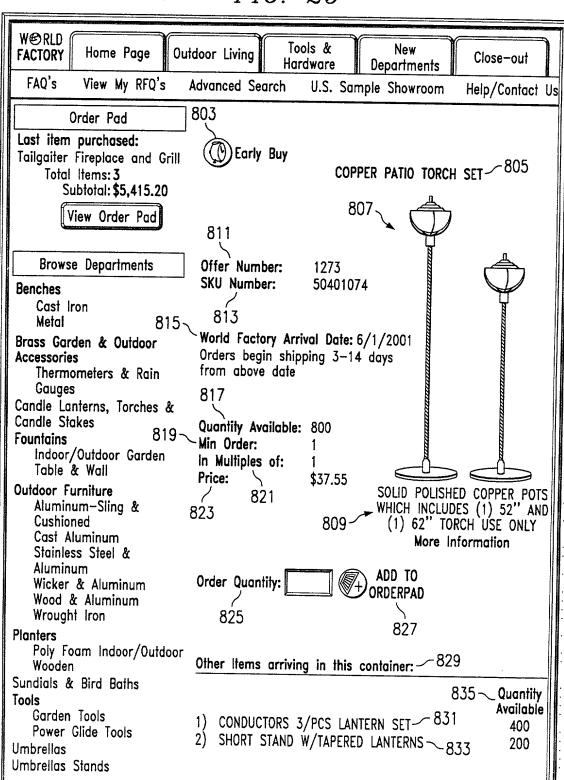
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FIG. 28

W⊕RLD FACTORY PRO	DUCT	DATA	SH	EET 753
Product Category: Interior: ∼ 761				
SKU/Ref#: 150800001~76.	3			
UPC#: 685795010931~	765		-	
Unit of Measure: Each ~767				
Item Name: JUTE RUG-BURGUN	VDY~7	769		
Item Description: 2500 GR/SQM (GROSS WEIGHT), 100 REACTIVE DYE, BURGUNDY AND NATU LEVEL OF SYNTHETIC CARPET, HUMIL FUMES OF SYNTHETIC FIBRES, STATU	URAL CO DITY REC C FREE,	DLORS. AI GULATING, ~771	BSOR HAS	BENT 10 TIMES THE NOISE S NONE OF THE TOXIC
Primary Material: JUTE ~ 773	Other	Material(	s): ~	~774
Color: 775 Size: 7	76		Othe	r: ~ 778
Recommended Price: 777				780 <b>MSRP:</b> \$0.00
Dimensions and Shipping Information:				755
Product Dimensions: ~ 781		Cubic	Dim:	Shipping Information: ~783
Assembled (UOM): in 13.78 X 23.62 cm 35.00 X 60.00	X 0.00 X 0.00	cu in		Max. UOM Qty per 20'/40' Cnt:
Package (UOM): in 13.78 X 23.62 cm 35.00 X 60.00	X 0.00 X 0.00	cu in		Package Type: Kraft Box
Case: in <n a=""> cm</n>		cu in cu cm		Qty per Case:
Master Carton: in 13.78 X 23.62 cm 35.00 X 60.00		cu in cu cm	Z Z	Qty per Master Shipping Carton:
Weight Information:  Net Weight (UOM): N/A 787 Gross Weight (UOM): 5.50 lbs Gross Case Weight:  UPS Shipping Information 785 Package (UOM) Case Carton UPS Capable? Yes Yes UPS Weight (lbs): 6				
Gross Master Carton Weight: 6.38 lbs	<b>Zone2:</b> \$3.73	Zone3: \$4.01	<b>Zone</b> \$4.5	4: Zone5: Zone6: Zone7: Zone8: 4 \$4.84 \$5.14 \$5.41 \$5.94

25/46 [ 801 FIG. 29



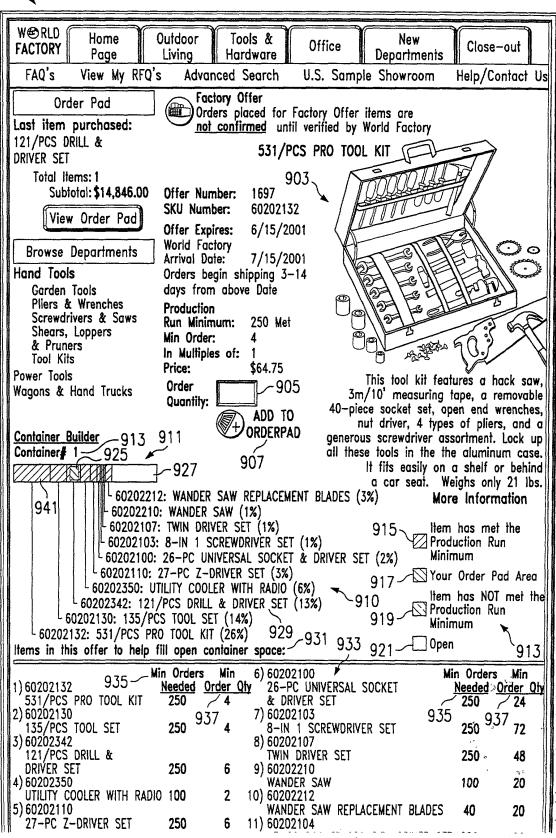
851 [26/46] FIG. 30

Edit Offer# 1273  ACME LIGHTING LIMITED-Account# 99-  Document Last Edited: R_SAYNER on 3/13/2001 7:42:42  Offer Status: Active— 957					
Item Offer Information: 859 Container # <unknown> 864 866 868</unknown>	870				
860 862 *Minimum *Minimum *Cost *Maximum Item Production Order (\$/Unit of Order Quantity Quantity Measure) Quantity	Production Date Help				
· (1 )	April 1 2001 Convert to Actual Production Date?				
Production 22.90 26.8 50401074 22.90	35.65				
COPPER PATIO 440 1 1.00 15000	April 1 2001 Convert to Actual Production Date?				
863 Production 33.55					
CONDUCTORS 256 1 1.00 15000 LANTERN SET	April 1 2001 Convert to Actual Production Date?				
Production 56.17 58.7 Level Pricing					
Enter Offer Minimum Constraint: Example	1				
○ 20 foot container ⊙ 40 foot container ○ US Dollar Minimum or more total order value	867				
Offer Comments: 869  Offer Acceptance Information: 877  *Factory Offer February 120 12001 1 2001 2001 2001 2001 2001 2					
General Offer Shipping Information:	☐ Bank Transfer				
*Estimated 871 FOB Port May 1 2001 V Departure Date:	Cash on Delivery Consignment to World Factory				
873 - *FOB Port: Shanghai	Regularly Scheduled Production Run?				
875   *Estimated  World Factory June  ▼ 1 ▼ 2001 ▼	Finish 007				

A4 [901

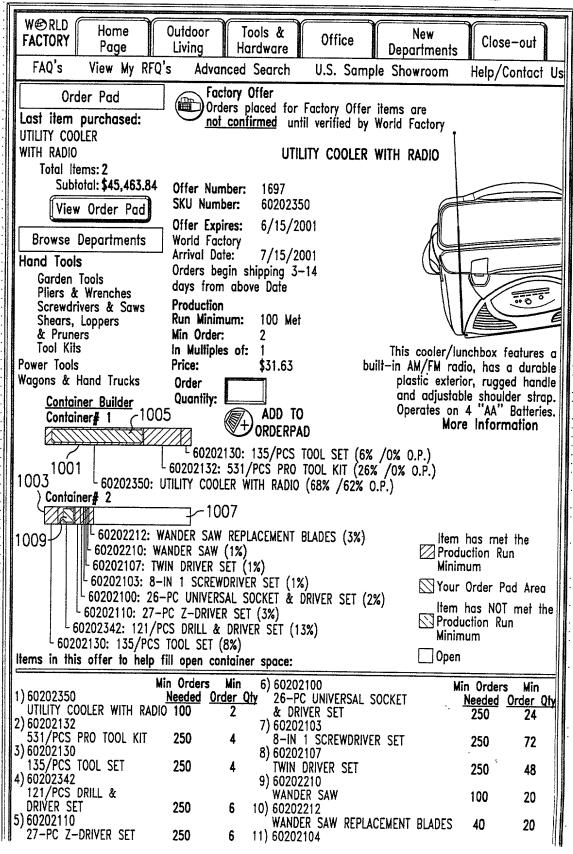
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FIG. 31A



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FIG. 31B



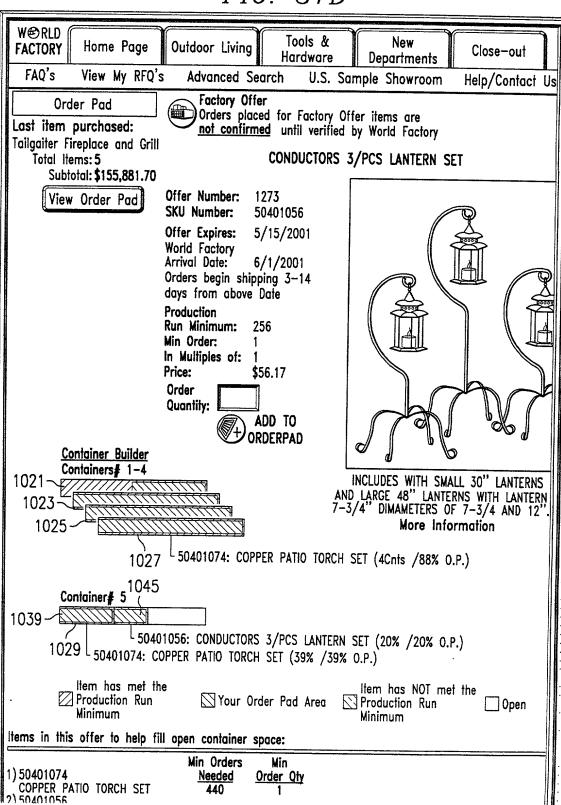
# FIG. 31C

W⊕RLD FACTORY Home Page	Outdoor Living Tools & New Close—out Departments			
FAQ's View My RFQ's	: Advanced Search U.S. Sample Showroom Help/Contact Us			
Order Pad Last item purchased: CONDUCTORS 3/PCS LANTERN SET	Factory Offer Orders placed for Factory Offer items are not confirmed until verified by World Factory  CONDUCTORS 3/PCS LANTERN SET			
Total Items: 5 Subtotal: \$159,027.22 View Order Pad	Offer Number: 1273 SKU Number: 50401056 Offer Expires: 5/15/2001 World Factory Arrival Date: 6/1/2001 Orders begin shipping 3–14 days from above Date Production Run Minimum: 256 Min Order: 1 In Multiples of: 1 Price: \$56.17 Order Quantity: ADD TO			
Container Builder Containers 1-4 1023 1025	1031 1033 INCLUDES WITH SMALL 30" LANTERNS AND LARGE 48" LANTERNS WITH LANTERN 7-3/4" DIMAMETERS OF 7-3/4 AND 12". More Information  1037 50401074: COPPER PATIO TORCH SET (4Cnts /88% 0.P.) 1041			
Item has met t	1049 01056: CONDUCTORS 3/PCS LANTERN SET (25% /25% 0.P.) COPPER PATIO TORCH SET (39% /39% 0.P.) 1047  he			
Minimum	Minimum			
Items in this offer to help				
1)50401074 COPPER PATIO TORCH SET	Min Orders Min Needed Order Oty 440 1			

Α4

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### FIG. 31D



1501

		FIG	. 32.	<i>A</i>		
W⊕RLD FACTORY	Home Page	Outdoor Living	Tools & Hardware	Ne Depart	481	Close-out
FAQ's	View My RFQ's	Advanced Sear	ch U.S.	Sample Sho		Help/Contact Us
Service Opt 15 If you h or email RFQ's	Co. Account Parions  Track Re  Track Re  Track Re  View/Edi  Edit Prof  ave questions or  us at customer  View Factory  View All Subn  Submit a new  Factory Offers	ge  cent Orders t Shipping Addres ille r problems please rservice@worldfact Offers in Respons nitted RFQ's r RFQ in Response to yo	es Book e contact u ory.com se to your our RFQ's:	• Change I • Complete • Log Out s at 1-888- RFQ's	Password Credit Ap	plication
	<ul><li>RFQ #2: GeeW</li><li>RFQ #2: GeeW</li></ul>	ling WorldFactory hizBang Digital Control hizBang Digital Control hizBang Digital Control RFQ Production Level	amera - 0 amera - 0 amera - 0	offer #1289 offer #1290 offer #1291		WorldFactory
1509	TEST	Level	Price	Closes 5/15/2001		Arrival Date
1511	In response to #9 10" WOODWORK CABINET TABLE	Level	Offer Price	Offer Closes	Minimum Order	WorldFactory
1513~	View All Submit	ed RFQ's:				
	45 8 SLAT 41 B-DAY 9 40 NEW KIT 39 SHORT 9 6 GEEWHIZ 6 GEEWHIZ 7 GEEWHIZ 7 GEEWHIZ		BENCH LANTERNS	Under Under Under Under Buyer ( Quotati Quotati	Review Review Review Review	

1531 FIG. 32B

WERLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES						
About Us Edit Registration View It	em Catalog & It	ems on Otter	View KFQ	s Help/Con	tact Us L	J.S.A. Sam
Submit Offer on RFQ√ World Wise Co Account#	6292 - Don	Domzalski				
n "	1530					
1537	1541	1545			1551	
1533 \ \ *Minimun	n *Price	*Maximum			7	
Item Order	(\$/Unit of			Earliest/ Production		liele.
Quantity	Measure)	Quantity		rioduciie	אוו טעופ	<u>Help</u>
10" WOODWORKING 250 CABINET TABLE SAW	400	1000	May	▼ 3	▼ 2	001 🔻
1535 1539	1543	1547	7	1553		
Comments:		1	7]			
1561~						
		7	7			
Shipping Information: —1560						
*Earliest Possible FOB Delivery	Date: June	▼ 10 ▼	2001	V		
1563 1565 - *FOB	Port: Dallas					
1567  — *Offer Expiration	Date: May	<b>V</b> 19 <b>V</b>	2001	V		
1569 — Available Terms of	Sale: Lette	r of Credit				
	✓ Bank Transfer					
MODELLE STATE OF THE STATE OF T	Cash	on Delivery				
Consignment to World Factory						
Is there regularly scheduled production of this item? Ves						
Finish 1571						
<u>Main Menu</u>						

1601

FIG. 32C

**W**@RLD Tools & New Home Page Outdoor Living **FACTORY** Close-out Hardware **Departments** FAQ's View My RFQ's Advanced Search U.S. Sample Showroom Help/Contact Us 1605 RFQ #: 35 1607 Category: Power Tools 1603-1609 Product Name: 10" Woodworking Cabinet Table Saw
1611 Product Description: 10" Woodworking Cabinet Table Saw 1613 Product Package Requirements: 1615 Package Dimensions: 28 x 36 x 36 in 1619 1617 Packaging Type: Kraft Box Packaging Type Other: Carton Primary Materials Requirements: Primary: Steel Other: Cast Iron 1621 Feature Requirements: 1623 Fasteners - Type: Weld Material:  $\sim$  1629 1625 Finish: powder coat **Style:** ~1627 1631 Construction Method: Other Features: 1633 - Required Electric Information: 1635 Power Consumption: Amps 1637 Voltage: 22000 1639 Frequency: 6000 1641 Plug Type: US Grounded (3 prong) 1643 Wire Gage: 1200 1645 Cost & Shipping Requirements: 1653 Target Unit Cost: \$400.00 1647 Required Order Quantity: 200 1649 Req. Delivery Date: 6/15/2001 1651 Request Expires: 7/15/2001 1655 FOB Port: DALLAS, TEXAS Done 1657~

1701

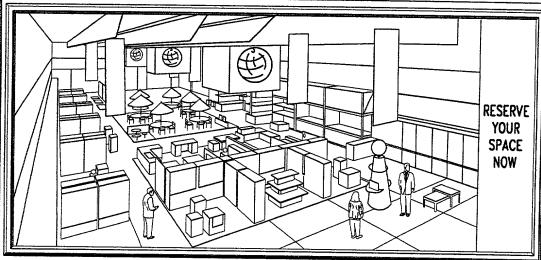
FIG. 33A

W € RLD FACTORY

**€USA** SAMPLE SHOWROOM

About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam

#### U.S.A. Sample Showroom



9m<sup>2</sup> Year-Round Showroom Space Starting at \$3,600

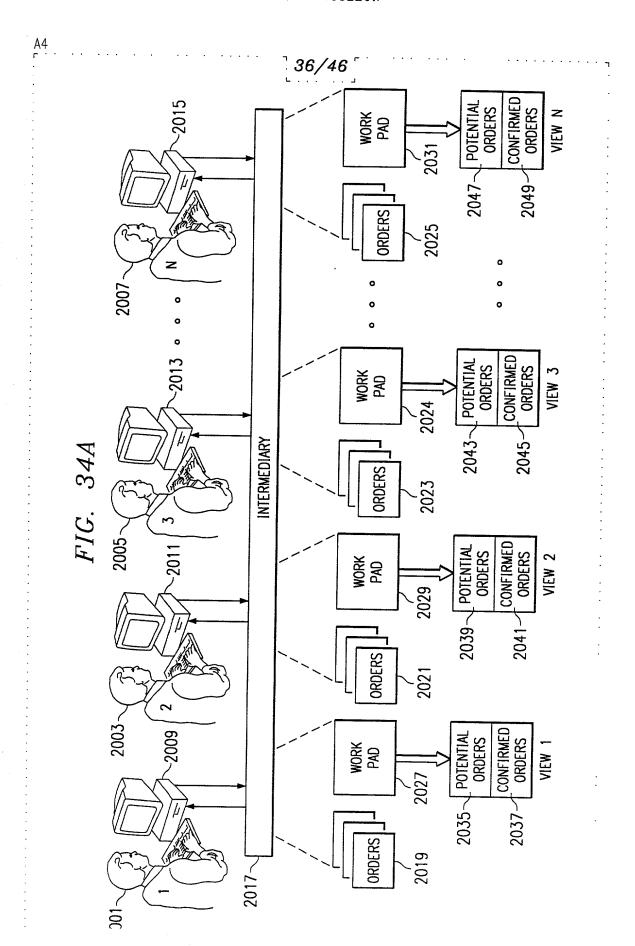
To better serve USA Import Buyers, World Factory is inviting a limited number of suppliers to display products in our USA Sample Showroom. The showroom will allow buyers throughout the USA to see, touch and buy our supplier's merchandise through the World Factory system.

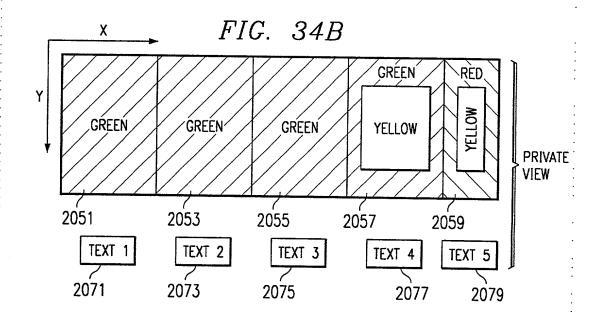
#### Showroom Benefits Include:

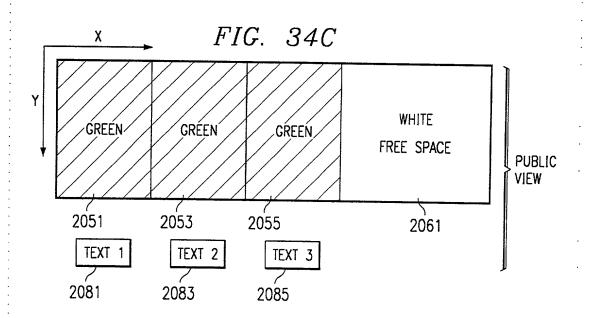
- Professional set—up and display of your products in the USA Sample Showroom. Reserve Your Space Here!
- Secure, well-lighted space open only to qualified <u>buyers</u>.
- Showroom is located 5 minutes from Dallas—Fort Worth International Airport, the second I airport in the USA. Our USA buyers can fly in, visit our showroom, purchase merchandise return home within a day.
- Cost efficient sample management.
- Free internet display space for your merchandise on www.worldfactory.com

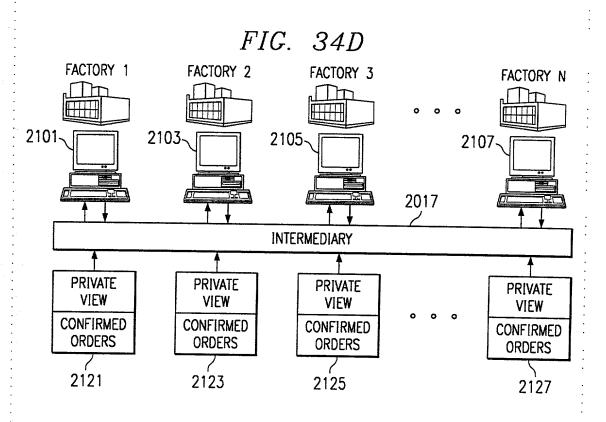
A4				
1703	35/46	FIG.	33B	
W € RLD FACTORY	€USA	SAMPLE SHOWROOM		

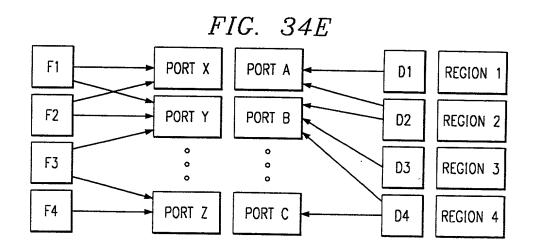
				O. 00.		
W€	i,		SAMPLE SHOWROOI	4		
Autho	Space Reservation: World Factory Inc. rized Name: Don Domzalski ment Date: 5/15/2001 11:51:59 AM	on # 108	Status: Approv	Waiting ed By: ed Date:		
	Check here to confirm receipt of Signed	Agreeme	ent 🔲 🛚	Cancel	Approve	
Code	Description	Monthly Rate	Quantity	Monthly Rate Total	Yearly Rate Total	
<u>RFS</u>	Raw Floor Space 9m <sup>2</sup>	\$350.00	1	\$350.00	\$4,200.00	
<u>FSN</u>	Plus Display Fixtures Nesting Tables	\$50.00	1	\$50.00	\$600.00	
<u>FS3</u>	3-Tier Display	\$50.00				
<u>FS4</u>	4—Tier Display	\$50.00				
<u>FSP</u>	Platform	\$25.00		¢75.00	<b>*</b>	
<u>FSS</u>	Slatwall H Unit	\$75.00		\$75.00 DTAL	\$900.00 \$5,700.00	
LDG SDG	Display Fixtures Large Display Case with Glass Large Display Case No Glass	\$198.00 \$148.00			,	
<u>LDN</u>	Small Display Case with Glass	\$184.00				
UW2	Upright Shelf Wall Space 24" deep (0.6m D)	\$198.00				
UW4	Upright Shelf Wall Space 48" deep (1.2m D)	\$248.00				
<u>SG4</u>	Towers & Slat Grid Wall 48" wide x 96" high (1.2m W x 2.4m H)	\$148.00				
<u>SG9</u>	Towers & Slat Grid Wall 96" wide x 96" high (2.4m W x 2.4m H)	\$248.00				
<u>NTB</u>	Nesting Tables	\$248.00				
<u>3TD</u>	3—Tier Display	\$198.00				
<u>4TD</u>	4 Tier Display	\$198.00				
PFM	Platform	\$98.00				
<u>SHU</u>	Slatwall H Unit	\$198.00				
♠ Ann Get on	Payment Method (select one)  Annual (12 months)-1 payment  Get one extra month free when selecting annual payments  Ri-Annual (6 months)-2 payments  Calculate  Approve					











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## FIG. 35A

W € RLD FACTOR	
8	on View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam
Registration Information	
Vendor #: Add To/Update G.P.:	
1	
*E-mail Address:	A1117@117.com (This will be your Login ID)
*Password:	
Title:	Mr. ▼
*Family Name:	<unknown></unknown>
*Given Name:	<unknown></unknown>
Job Title:	
*Company Name:	
Department:	
Address:	
Ci <del>ly</del> :	
State/Province:	
Postal Code:	
*Country:	
*Primary Telephone:	
Č	ountry Code City Code Phone Number
Fax:	
F	ountry Code City Code Fax Number
Home Page:	
	*=Required Field
Next>>	List Additional Contacts at Your Company Cancel

	14			40/46			
		35B					
		FIG.					
Westminister	MERLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES  About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sample Showra	Company Profile  Type of Business: (Please check all that apply)  Agent  Agent  Exporter  Inading Company  Number of sub-vendors who supply your company:	O 1-10 O 11-100 O 100+  Approximate annual sales of your company:  O Under \$1 million O \$1-5 million O \$5-24 million O \$25-100 million O over \$100 million	i. Your major export markets (both direct and indirect). Check any that apply:  USA  USA  North America  North America  Southeast Asia  Honk Kong  I Taiwan	. Check any Payment Methods You Accept:  Letter of Credit Bank Transfer Cash on Delivery Consignment Prefferred FOB Port(s):	Acapulco Bremerhaven Fuzhou Klang Kowloon Manilla Qingdao Shanghai Shenzhen Hong Kong Los Angeles Madras Ningbo Xiamen Guangzhou Keelung	Other Cancel

FIG. 35C 41/46

W € RLD FACTORY WH	ERE BUSINESS	ES BUY DIREC	T FROM TH	IE WORLD'S	FACTORIES	S
About Us Edit Registration View I						
☐Category Information ☐						
	(Check one	or all that an	لايران			
Outdoor Living	Your Major Product Categories: (Check one or all that apply)					
Accessories & Seasonal			Household			
Benches			Househ	old Items		
			Kitchen 🔲			
☐ Brass Garden & Outdoor	Accessories			Silverware,	Flatware	
Fountains			Camera &			
Grills, Chimoneas			🔲 Camera			
Outdoor Furniture			Comput	er		
Outdoor Lighting			☐ Stereo			
☐ Planters			🔲 Telephoi	ne		
☐ Tools			□ TVs			
Umbrellas			omestic)			
Umbrellas Stands			🔲 Bath			
Men's Clothing			🔲 Bed Acc	essories		
Outerwear Outerwear		ĺ	Closet A	ccessories		
Women's Clothing			Sheets			
Outerwear		į	Towels			
New Departments			■ Window	Treatments		
Aluminum Cases		<b>□</b> E	ntertainme	nt		
Bathrobes & Towels		1	CDs			
🔲 Desks		Į	Musical	Instruments		
Fire Sets & Screens		į	Tapes			
☐ Gift			☐ Videos			
Picnic Baskets		<b>□</b> ī	ravel & Ac	cessories		
☐ Tableware		Į.	Accessor	ies		
🔲 Telescopes & Binoculars		Į.	Briefcase	, Wallets &	Organizer:	s
Pool & Patio			Luggage		<b>J</b>	
Fountains, Ponds, Pumps			lose Outs			
🗖 Pool Accessories			Benches	& Gliders		
□ Hardware & Tools			Chairs			
Hand Tools		Ĺ	New Clos	eouts		
Power Tools		Ī	Tables			
<b>U</b> Wagons & Hand Trucks		🔲 in	_ terior			
Seasonal		<b>🔲</b> 01	fice			
Christmas		Ē	Briefcase	s & Travel E	Baas	
🛄 Halloween			Chairs		,	
Memorial Day			Desks			∥∦.
☑ Sporting Goods		☐ Ho	_			
Baseball			edical			
Basketball			🗓 Disposabl	e Items		
Bicycle			 Equipmen			
🔲 Fishing 🔲 Hiking			Hospital (			
🔲 Football 🔲 Ski			Nursing F			
☐ Golf ☐ Soccer	Next>>	Cancel	Personal	Care 🔲 Re	tail Medic	ai 📗

# FIG. 35D [42/46]

WERLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE NAME About Us Edit Registration View Item Catalog & Items on Offer View RFO's Hell	WORLD'S FACTORIES
About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Hel	p/Contact Us U.S.A. Sam
□Upload Product Category Pictures □	
Outdoor Living Upload Category Picture	
Outdoor Furniture	
Sporting Goods	
Complete Registration	

### FIG. 36A

	OUA	
		E WORLD'S FACTORIES
About Us Edit Registration View Item Catalog & Iter	ns on Offer View RFQ's	Help/Contact Us U.S.A. Sc
☐ltem Catalog ☐ World Wise Co — Account	# 6185 - Robert Savi	ner
	" · · · · · · · · · · · · · · · · · · ·	•
Add New Item		•
Item Catalog		
Sorting Options: Item SKU ▼		
Item		Item Status
1213-GROOVY TIMES SKATEBOARD	VIEW CATALOG	· ACCEPTED
1220-DUKES OF HAZZARD SWEATSHIRT	VIEW CATALOG	ACCEPTED
123-HOLIDAY WREATH	VIEW CATALOG	ACCEPTED
1231321-DRILL	VIEW CATALOG	ACCEPTED
2001-PING PONG SET 35649846-SUNDIAL BIRD FEEDER	VIEW CATALOG	ACCEPTED
4564561656—TERST TES	VIEW CATALOG	ACCEPTED
4568912321-DOVER FOLDING CHAIR	VIEW CATALOG VIEW CATALOG	IN REVIEW
50107082-MY DESK	VIEW CATALOG	ACCEPTED ACCEPTED
56498798-3-TIER SQUARE PLANT STAND	VIEW CATALOG	ACCEPTED
5678-PINBALL MACHINE	VIEW CATALOG	ACCEPTED
6498765154-POLYRESIN WALL CLOCK	VIEW CATALOG	ACCEPTED
65431876541-ROUND TWO-TIER PLANT STAND	VIEW CATALOG	ACCEPTED
<u>654987123-TESTER</u> <u>654987451-INK PE</u> N	VIEW CATALOG	IN REVIEW
67981546-ANGEL RAIN GAUGE	VIEW CATALOG	IN REVIEW
789456-AMERICAN SPRUCE CHRISTMAS TREE	VIEW CATALOG VIEW CATALOG	ACCEPTED
87946456-MILANO DINING ARMCHAIR	VIEW CATALOG	ACCEPTED ACCEPTED
89746-2-TIER ROSE PLANTER	VIEW CATALOG	ACCEPTED
9874613165-CLASSIC CEDAR GLIDER	VIEW CATALOG	ACCEPTED
CAP1-BASEBALL CAP	VIEW CATALOG	ACCEPTED
PUTTERK-KIDDIE PUTTER	VIEW CATALOG	ACCEPTED
Items on Offer at WorldFactory		
*Order quantities shown are for informational purpoducts is made or implied writing purposes	rposes only. No comm	itment to purchase
products is made or implied, until a purchase o WorldFactory.com representative	raer has been issued l	by an authorized
Sortina Options: Offer ID		

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# FIG. 36B

Offer Id: 365 Expires: 10/1/00 FOB Date: 11/30/00 Status: ACTIVE Met Offer Minimum: Item	0		
1. 4568912321-DOVER FOLDING CHAIR	Quantity Ordered 374	Minimum 460	<u>Status</u> ACCEPTED
Offer Id: 366 Expires: 10/30/00 FOB Date: 11/30/00 Status: ACTIVE	3/4	400	ACCEPTED
Met Offer Minimum: Item	Ougatibe Ordered	Minimum	Ctata
1. 4568912321-DOVER FOLDING CHAIR 2. 87946456-MILANO DINING ARMCHAIR 3. 9874613165-CLASSIC CEDAR GLIDER	Quantity Ordered 80	Minimum 200 300 150	Status ACCEPTED ACCEPTED ACCEPTED
Offer Id: 367 "			
Expires: 1/1/00 FOB Date: 1/1/00 Status: IN REVIEW			
Met Offer Minimum:			
Item	Quantity Ordered	<u>Minimum</u>	<u>Status</u>
1. 654987451-INK PEN		100	IN REVIEW
Offer Id: 370 Expires: 12/1/01 FOB Date: 1/2/02 Status: IN REVIEW Met Offer Minimum:			
Item 1. 654987123-TESTER	Quantity Ordered	Minimum	<u>Status</u>
Offer Id: 371		200	IN REVIEW
Expires: 1/2/00 FOB Date: 1/2/01 Status: IN REVIEW Met Offer Minimum:			
Item 1. 1213-GROOVY TIMES SKATEBOARD	Quantity Ordered	Minimum 1	Status ACCEPTED
Offer Id: 372 Expires: 2/1/01 FOB Date: 2/2/01 Status: IN REVIEW		· ·	AUGLITED

**A4** 

FIG. 36C

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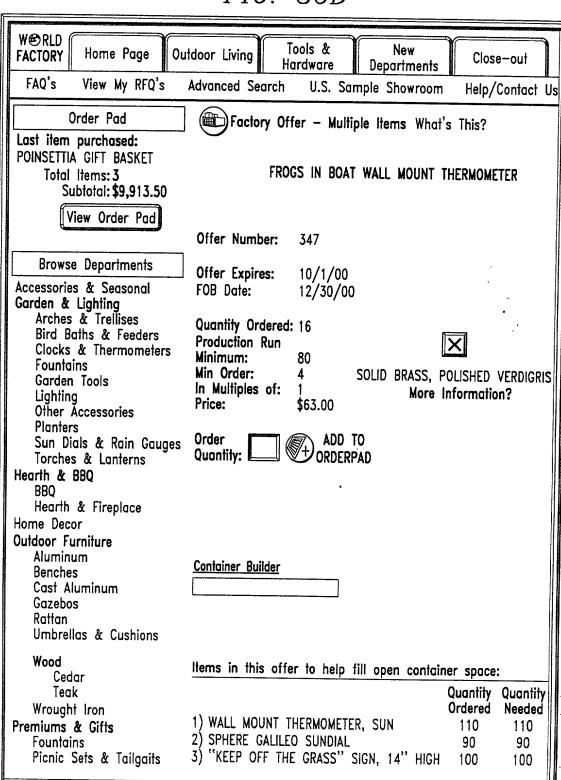
T10. 300	L		
Met Offer Minimum: Item 1. 1213-GROOVY TIMES SKATEBOARD	Quantity Ordered	Minimum 12	<u>Status</u> ACCEPTED
Offer Id: 373 Expires: 1/1/00 FOB Date: 1/1/00 Status: IN REVIEW Met Offer Minimum:			
Item 1. 1213-GROOVY TIMES SKATEBAORD	Quantity Ordered	Minimum 34	Status ACCEPTED
<u>Main_Menu</u>			

### FIG. 36F

W CRLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES					
About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam					
Submit Offer on RFQ  World Wise Co. — Account# 6185 — Robert Sayner					
RFQ Item to be Offered: 65431876541-ROUND TWO-TIER PLANT STAND					
If you wish to submit an individual offer for this item only, simply press Next.					
Next >>					
Multiple Item Offer Option Help  If items below will be available at the SAME TIME in the SAME COUNTER as the item above, you may offer them together as a multiple item offer. The Muliple Item Offer option helps buyers meet your required minimums faster and promotes sales.					
Select items to add to offer from the list below and press the Next button.					
1213-GROOVY TIMES SKATEBOARD 5678-PINBALL MACHINE					
1220-DUKES OF HAZZARD SWEATSHIRT 6498765154-POLYRESIN WALL CLOCK					
123-HOLIDAY WREATH 654987123-TESTER					
1231321-DRILL 654987451-INK PEN					
2001-PING PONG SET 67981546-ANGEL RAIN GAUGE					
35649846-SUNDIAL BIRD FEEDER 789456-AMERICAN SPRUCE CHRISTMAS TREE					
4564561656-TERST TES 89746-2-TIER ROSE PLANTER					
50107082-MY DESK Cap1-BASEBALL CAP					
56498798-3-TIER SQUARE PLANT STAND putterk-KIDDIE PUTTER					
Next >>					

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### FIG. 36D



# FIG. 36E

WERLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES				
About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam  Submit Offer on RFQ				
World Wise Co. — Account# 6185 — Robert Sayner				
Item Offer Information:				
Enter Multiple Item Offer Minimum: Example				
O 20 foot container				
O 40 foot container OUS Dollar Minimum or more total value				
*Minimum *Price *Maximum				
Item Order (\$/Unit of Order Production Date Help Quantity Measure) Quantity				
ROUND TWO-TIER PLANT STAND  -MonthDayYear-  -Year				
3-TIER SQUARE PLANT STAND  -Month-  -Day-  -Year-  -Y				
Comments:				
Shipping Information:				
*Earliest Possible FOB Delivery Date: -Month- ▼ -Day- ▼ -Year- ▼				
*FOB Port:				
*Offer Expiration Date: -Month- V -Day- V -Year- V				
Available Terms of Sale: Letter of Credit				
Bank Transfer				
Cash on Delivery				
Consignment to World Factory				
Is there regularly scheduled production of this item? Yes				
Finish				
Main Menu				